

Marina Della Giusta

Personal Information British and Italian Dual Citizenship, married, 2 children. CF DLLMRN70M56D969F

Contact Details Department of Economics, School of Politics, Economics and International Relations, University of Reading, Whiteknights, Reading RG6 6AA.
Web: www.reading.ac.uk/economics/about/staff/m-dellagiusta.aspx
Personal webpage: www.mardelgiu.com
Email: m.dellagiusta@rdg.ac.uk
Twitter @mardeggiu

CAREER

Present Appointments Professor, Department of Economics, University of Reading
IZA Fellow

Previous 2011- 2019 University of Reading, Reader in Economics
2007 - 2011 University of Reading, Senior Lecturer in Economics
2000 - 2007 University of Reading, Lecturer in Economics
1997 - 1998 London School of Economics, Research Assistant
1996 - 1997 EU Project S&T Policies in Developing and Transition Countries, RA

Other appointments Visiting Professor, Department of Economics and Statistics, University of Turin
Visiting Professor, Department of Management, University of Turin
Visiting Fellow Collegio Carlo Alberto 1.01.2018-1.04.2018
Jan 2007 - Jun 2007 Maternity Leave
Jun 2014 - Dec 2014 Maternity Leave

Education 1997 - 2001 Ph.D. University of Reading
1995 - 1996 M.Sc. Economic Development (distinction), University of Reading
1989 - 1995 Laurea cum laude (1st class honours) Economics (University of Venice)

Honours and Prizes 2018 nomination for the RUSU Teaching Excellence Award
2010 Nomination for RUSU Teaching Excellence Award
2006 School Teaching and Learning Award
2004 Nomination for the Economics LTSN (Learning and Teaching Support Network) award
2003 Nomination for RUSU Teaching Excellence Award
2001 Best Paper by Young Researcher, ESRC-IGU-Study Group on Local Development
2000 Italian National Council of Research (CNR): Scholarship
1999 University of Venice: Young Researcher's Award
1998 University of Reading: Ph.D. full studentship, Department of Economics
1997 University of Venice: 1st class honours scholarship for specialisation abroad

PROFESSIONAL SERVICE

Deputy Chair from 2019 till April 2022 Conference of Heads of University Departments of Economics (CHUDE) National Steering Group.
Deputy Chair Royal Economic Society Committee for Economics Communication (from January 2022)
Royal Economic Society Women Committee member (since 2017)
Fellow of the HEA
Chief Editor *Frontiers in Behavioural Economics* (to launch in 2022)
Editorial board, *PLOS ONE* from 2019
Editorial board *Economics Observatory*

RESEARCH INTERESTS

Behavioural, experimental and labour economics, with particular focus on gender, stigma and social norms and their effects in education and paid and unpaid work. Recent projects focus on behaviour change in education, the labour market and cities, and on interventions to address bias and disadvantage in education, in the workplace and in cities using tools from psychology, applied linguistics and data science (please see CUBE project and INHABIT project).

PUBLICATIONS

Publications in 2020-21

Della Giusta, M. and Longhi, S. (2022) Stung by pension reforms: the unequal impact of changes in state pension age on UK women and their partners. *Labour Economics* ISSN: 0927-5371 | doi: <http://dx.doi.org/10.1016/j.labeco.2021.102049>

Della Giusta, M., S. Clot and S. Jewell (2022) Once Good, Always Good? Testing Nudge's Spillovers on Pro Environmental Behaviour *Environment and Behaviour* (DOI: 10.1177/00139165211060524/ ID: E&B-20-0064.R3).

Della Giusta, M., Di Tommaso, M., Jewell, S., Bettio, F. (2021) Quashing demand or changing clients? Evidence of criminalisation of sex work in the UK. *Southern Economic Journal* ISSN: 2325-8012

Della Giusta, M. and Hui, N. (2021) Labor market for sex workers: stigma and occupational choice. In: Zimmermann, K., (eds.) *Handbook of Labor, Human Resources and Population Economics*. Springer, Cham. ISBN: 9783319573656 | doi: http://dx.doi.org/10.1007/978-3-319-57365-6_63-1

Biroli, P., Bosworth, S., Della Giusta, M., Di Girolamo, A., Jaworska, S., Vollen, J. (2021) Family life in lockdown. *Frontiers in Psychology*, 12 ISSN: 1664-1078 | doi: <http://dx.doi.org/10.3389/fpsyg.2021.687570>

Della Giusta, M., S. Jaworska and D. Vukadinovic Greetham (2021) Tweeting Economists: Antisocial in the socials? *Public Understanding of Science* Vol 30 (1) ISSN 1361-6609. Media reports:

- Tim Harford in FT <https://www.ft.com/content/41fd4b04-cf86-11e7-9dbb291a884dd8c6>
- Matthew Reisz in THE <https://www.timeshighereducation.com/news/economistscommunication-problems-extend-social-media>
- blog on LSE business review <http://blogs.lse.ac.uk/businessreview/2018/04/23/economists-unlike-scientists-do-poor-job-of-communicating-via-twitter/>
- blog in Nadaesgratis <http://nadaesgratis.es/ainhoa-aporicio/houston-tenemos-unproblema-de-comunicacion>

Della Giusta, M. and S. Bosworth (2020) Bias and Discrimination: What do We Know? in Sevilla, A. Ed., Special Issue on Gender, *Oxford Review of Economic Policy* Vol 36 (4)

Under review

Della Giusta, M. and S. Jewell, Working for nothing: personality, time allocation and earnings in the UK under review at *Cambridge Journal of Economics*

Biroli, P. Bosworth, S. and Della Giusta, M., Framing the predicted impacts of COVID-19 prophylactic measures in terms of lives saved rather than deaths is more effective for older people, under review at *Journal of Economic Psychology*

Razzu, G. Clot, S. and Della Giusta, M., Gender gaps in competition: new experimental evidence from UK professionals, under review at *Journal of Economic Behavior and Organization*

Publications before 2020

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. (2017) Stigma and risky behaviors among male clients of sex workers in the UK in 2001. *Feminist Economics*, 23 (3). pp. 23-48. ISSN 1466-4372 doi: <https://doi.org/10.1080/13545701.2016.1203453>

Della Giusta, M., Hashimzade, N. and Myles, G. D. (2017) Schooling and the intergenerational transmission of values. *Journal of Public Economic Theory*, 19 (1). pp. 1-17. ISSN 1467-9779 doi: <https://doi.org/10.1111/jpet.12184>

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. L. (2017) Men buying sex. Differences between urban and rural areas in UK. *Urban Studies*, 54 (3). pp. 713-729. ISSN 1360-063X doi: <https://doi.org/10.1177/0042098016645267>

Bettio, F., Della Giusta, M. and Di Tommaso, M. L., eds. (2017) Sex work and trafficking: moving beyond dichotomies. *Feminist Economics*, 23 (3). Taylor & Francis, pp. 1-22. doi: <https://doi.org/10.1080/13545701.2017.1330547>

Della Giusta, M. and Jewell, S. (2015) Unpaid work and conformity: why care? *Cambridge Journal of Economics*, 39 (3). pp. 689-710. ISSN 1464-3545 doi: 10.1093/cje/beu061

Fernandez, A., Della Giusta, M. and Kambhampati, U. (2015) The intrinsic value of agency: the case of Indonesia. *World Development*, 70 (C). pp. 92-107. ISSN 0305-750X doi: 10.1016/j.worlddev.2014.12.020

Della Giusta, M. , Jewell, S. L. and Kambhampati, U. S. (2011) Gender and life satisfaction in the UK. *Feminist Economics*, 17 (3). pp. 1-34. ISSN 1466-4372 doi: 10.1080/13545701.2011.582028

Casson, M. C., Della Giusta, M. and Kambhampati, U. S. (2010) Formal and informal institutions and development. *World Development*, 38 (2). pp. 137-141. ISSN 0305-750X doi: 10.1016/j.worlddev.2009.10.008

Della Giusta, M. (2010) Simulating the impact of regulation changes on the market for prostitution services. *European Journal of Law and Economics*, 29 (1). pp. 1-14. ISSN 0929-1261 doi: 10.1007/s10657-009-9105-y

Della Giusta, M. Di Tommaso, M. L., Shima, I. and Strøm, S. (2009) What money buys: clients of street sex workers in the US. *Applied Economics*, 41 (18). pp. 2261-2277. ISSN 1466-4283 doi: 10.1080/00036840701222561

Della Giusta, M. Di Tommaso, M. L. and Strøm, S. (2009) Who is watching? The market for prostitution services. *Journal of Population Economics*, 22 (2). pp. 501-516. ISSN 1432-1475 doi:10.1007/s00148-007-0136-9

Della Giusta, M. (2008) A theory of trust based systems of intermediation. *Cambridge Journal of Economics*, 32 (1). pp. 65-81. ISSN 1464-3545 doi: 10.1093/cje/bem019

Casson, M. and Della Giusta, M. (2007) Entrepreneurship and social capital: analysing the impact of social networks on entrepreneurial activity from a rational action perspective. *International Small Business Journal*, 25 (3). pp. 220-244. ISSN 1741-2870 doi: 10.1177/0266242607076524

Della Giusta, M. and Phillips, C. (2006) Women entrepreneurs in the Gambia: challenges and opportunities. *Journal of International Development*, 18 (8). pp. 1051-1064. ISSN 1099-1328 doi: 10.1002/jid.1279

Della Giusta, M. and Kambhampati, U. (2006) Women migrant workers in the UK: social capital, well-being and integration. *Journal of International Development*, 18 (6). pp. 819-833. ISSN 0954-1748 doi: 10.1002/jid.1316

Della Giusta, M. and Scuriatti, L. (2005) The show must go on: making money glamorizing oppression. *European Journal of Women's Studies*, 12 (1). pp. 31-44. ISSN 1461-7420 doi: 10.1177/1350506805048854

Casson, M. and Della Giusta, M. (2004) The costly business of trust. *Development Policy Review*, 22 (3). pp. 321-342. ISSN 0950-6764 doi: 10.1111/j.1467-7679.2004.00252.x

Work in progress

DIY or Ask Someone Nice? (with Steven Bosworth and Sophie Clot)

Teen Beliefs and Social Media: a Study of Girls and Boys in the UK (with Danica Vukadinovic Greetham and Sarah Jewell), presented at EEA17 and EALE17.

Modelling the cost of backlash: self-esteem and discrimination (with Steven Bosworth and Almudena Sevilla)

Keep calm and carry on: gender differences in endurance (with Sophie Clot and Amalia Di Girolamo)
Presented at the ASSA Conference 2019, Special Session *Gender Inequalities and Economic Processes*

Building the world from scratch: experiments with Settlers of Catan to understand cooperation, trust, trade and development (with James Reade and Steven Bosworth).

Unhappy vocation? The effect of vocational education on wellbeing (with Sarah Jewell), presented at the EHERO 2017 conference, Rotterdam.

GRANTS & CONTRACTS

- Horizon2020 INHABIT (2020-2025) - (inclusive Health And wellBeing In small and medium size ciTies). CI and Workpackage Leader WP6 Enabling behaviour change with a focus on gender and diversity Four peripheral small and medium size cities (SMSCs) - Cordoba (Spain), Riga (Latvia), Lucca (Italy) and Nitra (Slovakia) – will take the leadership to develop the needed innovation actions to foster Inclusive Health and Wellbeing (IHW) in SMSCs with a focus on gender and diversity. IN-HABIT visionary solutions consist on the innovative mobilization of existing undervalued resources to increase IHW (culture, food, human-animal bonds and environment), combining cultural, digital, nature based and social innovations in selected urban public spaces.
- Nuffield Trust (2022-2025) Infant feeding decisions return to work and maternal wellbeing The decision to return to paid work is motivated by a variety of factors: financial necessity, career concerns or goals, job security, and attitudes to motherhood. Some mothers may feel pressured into returning into work earlier than desired and may reduce or stop breastfeeding earlier than they would otherwise want to; others may make the decision to not return to paid work. Understanding the motivation behind this choice requires consideration of a mothers’ age, education, socio-economic status, and ethnicity. The decision to return to paid work or continue breastfeeding can further inequalities in breastfeeding rates and employment outcomes, leading to differing policy implications by subgroup. This project is the first to explore these obstacles between infant feeding and return to paid work and the impact on maternal wellbeing among different subgroups.
- Pearson Publishing, Contrasting Unconscious Bias in Education (CUBE) (2021-2023) consists of the design of a bias recognition visual tool and the evaluation via randomised control trial of a programme for combating unconscious bias in primary schools.
- Rebuilding Macroeconomics (2020) - Assessing the Impact of REF on Academic Macroeconomics. The project assesses how the Research Excellence Framework (REF) exercise affects the production of knowledge in macroeconomics, whether the REF create a monoculture of ideas and what is the impact of the REF on career incentives, particularly for young scholars Initial findings from the consultation on the impact of research metrics on the work of academic economists 2020. <https://www.rebuildingmacroeconomics.ac.uk/ref-study-group>
- TEARFUND (2016-2017) Using SHGs to deliver emergency assistance. Project evaluation, Ethiopia
- Higher Education Funding Council for England, Learning Gain Project (2015-2017), a project to pilot measures of learning gain
- Co-I Europe Aid/131141/C/ACT/MULTI Quality or Quantity? Measuring impact on pupil's attitudes of teaching on MDGs and development issues (academic advisor on measuring attitude change)
- Co-I British Academy H5109200 Gender, productivity, pay and promotion: evidence from higher education (with James Walker and Ana Vignoles) 1 June 2010- 31 May 2012.
- Evaluation of the Greener, Safer, Warmer Scheme of Reading Borough Council for the Reading Climate Change Partnership, 2010.
- Co-I British Academy The Supply/Demand Dynamic in Prostitution 2005-2007
- Co-I ESRC funded seminar series on the Supply/Demand Dynamics in Prostitution. Grant reference: RES-451-25-4112
- Co-I Ministry of University and Research (Italy) Project “National prostitution policies, trafficking and working conditions of sex workers”. Other partners: Counter Trafficking Service Area of the International Office for Migration and Anti-Human Trafficking Unit of the UN, A de Graaf Foundation. 2005-2007
- Technical assessor for the Inter-American Development Bank –United Nations Economic Commission for Latin America and the Caribbean, September 2005
- Evaluation of the Slough Policing Priority Area Project prepared for the Home Office, May 2005.

Contract for project evaluation, South-East England Development Agency, Research on Social Enterprises in Berkshire, 2005.

- Contract for project evaluation, Reading Community Enterprise Agency, Social Enterprises in Reading, 2004.

EVALUATOR Horizon 2020, ESRC, British Academy, ERC.

Expert in the *Systemic environmental risk analysis for threats to UK recovery from COVID-19: Expert workshop process*. Funded by UKRI Covid-19 and supported by Defra, lead by Prof Tom Oliver and Prof Ian Jones (University of Reading).

DOCTORAL STUDENTS

Current Caterina Muratori 2020 Abortion laws and violence against women **Joint Doctorate U. Reading-UNITO**
Richa Saun 2018 The academic performance of immigrants in UK schools-First supervisor

Completed. Mona Almunayei, 2015- Women empowerment in Saudi Arabia- Second supervisor
Athanasios Skourtis -2018- EU Competition Law
Yasmine Shimeis, 2018 - Efficiency Wage Contracts in Egypt- Second supervisor
Neha Hui, 2016 -Agency and Bargaining Power of Brothel-based Sex Workers - First supervisor
Lorna Zischka, 2016 Giving and relational quality- First supervisor
Ugo Guarnacci, 2016 Social capital, resilience and natural disasters - First supervisor
Antonia Fernandez, 2013, Women, Microfinance and Development- First supervisor
Jimena Gonzalez, 2012, FDI in the Andean Region- First supervisor
Giovanna de Giusti, 2012, Women Entrepreneurs In Kenya - First Supervisor
Remmy Kampamba, 2012, Monetary Policy Transmission in Africa- Second supervisor

EDITORSHIPS

Editor in Chief *Frontiers in Behavioural Economics* (launch in 2022)
Editorial Board *Economics Observatory* from May 2020
Editorial Board *PLOS One* from January 2019
Co-Editor **Special Issue on Sex Work and Trafficking**, *Feminist Economics* 2017.
Co-editor **Special Issue Formal and Informal Institutions of Development**, *World Development* 38(2), 2009.
Editor, Special Issue on **Economics of Prostitution**, *European Journal of Law and Economics*, 29(1), 2009.
Book Editor 2006-2011 for the *European Journal of Development Research*.

BOOKS

Della Giusta, M. and V. Munro Eds. *Demanding sex: critical reflections on the regulation of prostitution*, Ashgate, Aldershot, 2008. pp. 216. ISBN 9780754671503

Della Giusta, M., Di Tommaso, M. and Strom, S. *Sex markets: a denied industry*. IAFFE advances in feminist economics. Routledge, London, 2008. pp112. ISBN 9780415397179

Casson, M.C. and M. Della Giusta Eds. *The Economics of Networks*. Cheltenham, Edward Elgar, 2008. pp. 432. ISBN: 978 1 84720 365 6

Della Giusta, M. (50%), Kambhampati, U. S. and Wade, R. H., eds. *Critical perspectives on globalization*. The globalization of the world economy series. Cheltenham, Edward Elgar, 2006. pp 688. ISBN 9781845421762

BOOK CHAPTERS

Della Giusta, M. (2020) Subject Choice, Career Decisions and the Economics of Gender Stereotyping in Gender Stereotypes and Education, Learning Matters Series, Sage Publications

Della Giusta, M. and Hui, N. (2020) Sex work in developing countries, Handbook of Labor, Human Resources and Population Economics, Springer-Nature.

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. (2016) *Affluent and devout: men paying for sex in the UK*. In: *The Oxford Handbook of the Economics of Prostitution*. New York: Oxford University Press, pp 121-134
isbn9780199915248

Casson, M. and Della Giusta, M. (2014) *Buzz-words in business and management studies*. In: Chell, E. and Karatasozkan, M. (eds.) *Handbook of Research on Small Business and Entrepreneurship*. Edward Elgar, Cheltenham, pp. 38-53. ISBN 9781849809238

Casson, M. and Della Giusta, M. (2013) *Buzz-words in international management education*. In: Tsang, D., Kazeroony, H. H. and Ellis, G. (eds.) *Routledge Companion to International Management Education*. Routledge Companions in Business, Management and Accounting. Routledge, Abingdon, pp. 344-357. ISBN 9780415783149

Della Giusta, M. (2008) *Social exclusion and development*. In: Desai, V. and Potter, R. B.(eds.) *The companion to development studies*. 2nd edition. Hodder Education, London. ISBN 9780340889145

Della Giusta, M. and King, Z. (2006) *Enterprise culture*. In: Casson, M., Yeung, B., Bassus, A. and Wadeson, N. (eds.) *The Oxford handbook of entrepreneurship*. Oxford University Press, Oxford, pp. 629-647. ISBN 9780199288984

Casson, M. and Della Giusta, M. (2006) *The economics of trust*. In: Bachmann, R. and Zaheer, A. (eds.) *Handbook of trust research*. Edward Elgar, pp. 334-356. ISBN 978184376754

Della Giusta, M. (2003) *Social capital and development: issues of institutional design and trust in Mexican group-based microfinance*. In: Sforzi, F. (ed.) *The institutions of local development*. Ashgate, Aldershot, pp. 93-114. ISBN 9780754632474

Cimoli, M. and M. Della Giusta (2000) "The Nature of Technical Change and its Implications for National and Local Systems of Innovation", in D. Batten, C. S. Bertuglia and D. Martellato (Eds) *Learning, Innovation and Urban Development*, Boston: Kluwer.

WORKING PAPERS

Sophie Clot, Marina Della Giusta, Giovanni Razzu (2020) *Gender Gaps in Competition: New Experimental Evidence from UK Professionals*, IZA Discussion Paper No. 13323 <https://www.iza.org/publications/dp/13323/gender-gaps-in-competition-new-experimental-evidence-from-uk-professionals>

Bosworth, S., Clot, S. Della Giusta, M (2019) "DIY or Ask Someone Nice?" IZA DP 12406.
<http://ftp.iza.org/dp12406.pdf>

Della Giusta, M. F. Bettio, M.L. Di Tommaso and S.L. Jewell (2019) "Quashing Demand Criminalizing Clients? Evidence from the UK" IZA DP 12405. <http://ftp.iza.org/dp12405.pdf>

Della Giusta, M., Jewell, S., and Vukadinovic Greetham, D. "Beliefs, Exams and Social Media: A Study of Girls and Boys in the UK" *Economics Discussion Paper 132/2017*

Della Giusta, M., Fernandez, A. and Jewell, S. "Happy at University? Student Well-being and the Value of Higher Education" *Economics Discussion Paper 131/2017*

Bettio, F., Della Giusta, M., Di Tommaso, M. L. and Jewell, S. "Stigmatising Prostitution: Some Evidence from the UK" *Economics Discussion Paper 130/2017*

Zischka, L. and Della Giusta, M. "Helping without Trusting: Disentangling Prosocial Behaviours" *Economics Discussion Paper 128/2017*

Zischka, L., Casson, M. and Della Giusta, M. "'Cast your bread upon the waters, for you will find it after many days.' A BHPS study of the interaction between giving and welfare" *Economics Discussion Paper 127/2017*

Della Giusta, M. and N. Hashimzade, 2012. "Who Cares? Modelling the Care Drain," *Economics &*

Management Discussion Papers em-dp2012-04, Henley Business School, Reading University.

Zetland, D. and M. Della Giusta, 2011. "Focal Points, Gender Norms and Reciprocation in Public Good Games," Economics & Management Discussion Papers em-dp2011-01, Henley Business School, Reading University.

Della Giusta, M. 2010. "Social Capital and Economic Development," Economics & Management Discussion Papers em-dp2010-02, Henley Business School, Reading University.

Della Giusta, M. and Z. King, 2010. "Time Packages and Their Effect on Life Satisfaction," Economics & Management Discussion Papers em-dp2010-03, Henley Business School, Reading University.

Della Giusta, M., S. Jewell and U.S. Kambhampati, 2010. "Anything to Keep You Happy?," Economics & Management Discussion Papers em-dp2010-01, Henley Business School, Reading University.

Della Giusta, M. and A. Faggian, 2008. "An educated guess: gender pay gaps in academia," Economics & Management Discussion Papers em-dp2008-58, Henley Business School, Reading University.

Della Giusta, M. and U.S. Kambhampati, 2008. "Are We Getting It Right? Values and Life Satisfaction," Economics & Management Discussion Papers em-dp2008-73, Henley Business School, Reading University.

Cimoli, M. and M. Della Giusta, 1998. "The Nature of Technological Change and Its Main Implications on National and Local Systems of Innovation," Working Papers ir98029, International Institute for Applied Systems Analysis.

CONSULTANCY

- Performance evaluation criteria for D&I, Ernst&Young
- Training in Contrasting Unconscious Bias, Pearson Publishing, Book on A Tree
- Evaluation of the Greener, Safer, Warmer Scheme of Reading Borough Council for the Reading Climate Change Partnership, 2010.
- Technical assessor for the Inter-American Development Bank –United Nations Economic Commission for Latin America and the Caribbean, September 2005
- Evaluation of the Slough Policing Priority Area Project prepared for the Home Office, May 2005.
- Social enterprises in Reading Report prepared for the Reading Community Enterprise Agency, November 2004.
- Social enterprises in Berkshire Report prepared for the South-East England Development Agency, March, 2005.

IMPACT

INHABIT Project

In addition to being Workpackage lead on Behaviour Change and Inclusion, I am Gender Diversity and Inclusion Management for both the consortium and the cluster of project that were funded by Horizon2020 so I am providing both research and training to local actors in cities across Europe involved in the projects. My team and I are contributing to the design of an app based on the principles of perspective taking and co-creation and relying on geolocalised data, which will allow both citizens and policy makers to view cities from a point of view different to their own and for two-way nudging to occur between citizens and local administrations.

CUBE Project

The project impacts directly the publishing industry, teacher trainers, teachers, and pupils. and develops tools to measure the ability to recognise bias and tests the effectiveness of a training programme for teachers to help them recognize UB and contrast it with the objectives, in terms of learning outcomes, of:

- increasing the ability to recognise bias and contrast its effects
- increasing teaching effectiveness and enjoyment

- increasing inclusion and improving the educational and behavioural outcomes of all pupils

Service in the Royal Economic Society

The work on the various committees of the Royal Economic Society (CHUDE, Women Committee and Communications Committee) has a direct impact on the profession in the form of support to Heads of Departments, support to women in the profession through mentoring and support and the development of a stronger engagement of the profession with the media.

Sex work research

The work on prostitution has had an impact and is cited by various international and national organisations (including Sex workers NGOs), and developed partly through my publications and media work and partly through research projects directly involving International Office for Migration, MET VICE Unit, and Home Office. The work resulting from 2006-2007 British Academy and ESRC funded seminar series on the Supply/Demand Dynamics in Prostitution, conducted at the time of the Paying the Price consultation directly affected policy makers (MET VICE unit, Home Office, NGOs) and was referred to in the formulation of policy and in the press. This is referred to in the solicited opinion piece for Aeon on prostitution policy: <https://staging.aeon.co/ideas/why-decriminalising-sex-work-is-better-for-everyone#!> And in the new Government review of prostitution which takes into account our research:

<http://www.parliament.uk/business/committees/committees-a-z/commons-select/home-affairs-committee/news-parliament-2015/160615-prostitution-report-note/>

The **Student Wellbeing Project**, led between 2010 and 2015 by myself and (and then subsumed in the University Learning Gain project) involved both academic and counselling and wellbeing colleagues and had the aim to monitor and sustain student wellbeing. It informed the design of deadlines and support sessions in Economics and is cited in the HEPI report on student mental health. Insights from the project are incorporated in this piece for Times Higher Education: <https://www.timeshighereducation.com/opinion/why-we-need-new-measures-of-student-well-being>

MEDIA

- How has Coronavirus affected the division of domestic labour?
<https://www.coronavirusandtheeconomy.com/question/how-has-coronavirus-affected-division-domestic-labour>
- INET Interview ASSA meetings Jan 2019 for online video series of leading economic thinkers with new and critical ideas (link to series)
Youtube: <https://www.youtube.com/watch?v=fltm5ZKhueA&list=PLmtuEaMvhDZawDvMqjCi6QcTQy0YKnd-e>
- EconFilms Royal Economic Society Interview paper Tweeting Economists <https://youtu.be/YUwgP0pucJQ>
- Interview with Matthew Reisz in Times Higher Education on Tweeting Economists
<https://www.timeshighereducation.com/news/economistscommunication-problems-extend-social-media>
- Tim Harford on Tweeting Economists paper in FT <https://www.ft.com/content/41fd4b04-cf86-11e7-9dbb291a884dd8c6>
- blog on LSE business review <http://blogs.lse.ac.uk/businessreview/2018/04/23/economists-unlike-scientists-do-poor-job-of-communicating-via-twitter/>
- blog in Nadaesgratis <http://nadaesgratis.es/ainhoa-aporicio/houston-tenemos-unproblema-de-comunicacion>
- Interview with KABOO News (Portland, Oregon) on prostitution policy, 5 October 2017.
- Radio interview with BBC Berkshire Friday 27 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=8237671b-b100-4819-ade1-b3e2ebfbb35b>
TV appearance on BBC South 27 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=cc933e68-b291-4f87-b850-cc3720586d92>
TV appearance on Sky News at 7 Thursday 26 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=0f8f311d-1fec-4e29-9e61-c1dfa430d637>
- Solicited opinion piece for Times Higher Education on Student Wellbeing: <https://www.timeshighereducation.com/opinion/why-we-need-new-measures-of-student-well-being>
- Solicited opinion piece for Aeon on prostitution policy: <https://staging.aeon.co/ideas/why-decriminalising-sex-work-is-better-for-everyone#!>
- OUP blog contribution on elder care: <http://blog.oup.com/2015/06/care-unpaid-work-conformity/>
- TV interview on behavioural economics of voters' turnout for the BBC1 Breakfast Programme (BBC 1 London 5/3/2016 8:22:31 AM);
- TV interviews for both BBC and ITV on Brexit referendum (24/05/16)
- BBC interview with education correspondent, Sean Coughlin, on student mental health:

(<http://www.bbc.com/news/education-34354405>)

- Radio interview on student wellbeing BBC Berkshire News (1/10/15);
- Radio interview on 5 Live (1/10/15);
- Radio interview on Victoria Darbyshire Show (30/09/15)
- Radio interviews on BBC Berkshire in correspondence with the release of ONS data on Wellbeing across the UK (successive years).

INVITED TALKS

- Gender e STEM 33 Convegno Didattica della Matematica, Caste S. Angelo, Italy 9 November 2019
- Keynote speaker ASGS (Association of State Girls' Schools) Conference, Friday 8 March 2019
- Why Women and Economics Need Each Other - Invited Keynote Talk at Annual Leadership Conference of the ASGS, London 6 October 2017.
- How do economists communicate? Invited presentation at the Economics Network Treasury workshop Economics: the profession and the public (<https://economicsnetwork.ac.uk/events/professionandpublic>) May 5, 2017.
- Talk with Laura Scuriatti (Bard College Berlin) and Sara Scarafia (LaRepubblica) at the Milan book fair "Tempo di Libri," Jane Austen's Pride and Prejudice: the economic, ethical and literary aspects of shame and stigma, April 22nd 2017. Video (in Italian): <http://www.letteratura.rai.it/articoli/marina-della-giusta-jane-austen-e-leconomia-del-suo-tempo/37123/default.aspx>
- Westminster Higher Education Forum Keynote Student Wellbeing and Learning Gain Seminar: Improving student attainment and retention: financial support, additional needs and widening participation, December 2015.
- Public Lecture The Economics of Happiness, University of Reading, October 2011.
- Invited Speaker Paduano Seminars in Business Ethics NYU Stern Business School, 17 September 2010.
- Invited Speaker, Economics Seminar Berlin Free University, May 2010.
- Café Scientifique on Climate change, Economics and Behavioural Change, Reading 13 December 2010.
- Reading Local Strategic Partnership, talk on Nudging, November 2010.
- Common Purpose, Oracle Corp., talk on Behavioural economics and nudging, 23 November 2010.
- Connect Reading Forum talk on 'Nudge and the Big Society', 4 November 2010.
- Café Scientifique on Happiness and economics, Reading December 2009.
- Invited Lecture on Critical Issues in Globalization at the European College of Liberal Arts, Berlin, 24 February 2006.

MAIN EVENTS ORGANISED

- Special Session on Economics Communications, Royal Economic Society Annual Conference 2018.
- Policy in Practice Workshop on Student Wellbeing and Tertiary Education, Reading June 2015.
- Workshop on the Evolution of Social Norms, Reading December 2011.
- Co-organiser of Centre for Institutional Performance Workshops (Trust, 2004; Economics and Happiness, 2005; Institutions and Development, 2006; Prostitution Policy, 2006; Ethical Consumption, 2008; Wellbeing and Public Policy, 2013; Student Wellbeing, 2015; Brexit and Big Social Data, 2017).
- Co-organiser of the Development Studies Association Annual Conference, November 2006.

REFEREE Health Economics, European Economic Review, Review of Economics of the Household, Economic Development and Cultural Change, Journal of Population Economics, Feminist Economics, Journal of Applied Economics, the Journal of International Development, Business History, Industrial Development and Corporate Change, Economic Inquiry, and European Journal of Development Research, Oxford Economic Papers, Urban Studies, PLOS.

MEMBER American Economic Association, European Economic Association, Royal Economic Society, Society for the Advancement of Behavioural Economics, European Society for Population Economics, International Association for Feminist Economics.

TEACHING

I have been involved in the setting up of a joint doctoral programme with the University of Turin in 2019, and I have

extensive experience of designing and running several cross-schools undergraduate and postgraduate programmes and modules at the University of Reading, as well as being internal and external PhD examiner. I took part in the founding and progress workshops of INET-CORE (at HM Treasury in November 2013 and Bank of England in November 2015) and have led the introduction of several aspects of it in both our programmes (which now contain both more applied modules in which students engage with real world data, modules based on history and on the latest insights from behavioural economics) and modules delivery, which is now based on a mixture of traditional and online platforms. I have personally designed, convened and lectured in two of these modules (introductory economics and history of economic thought), both of which contain significant innovation in both class design and assessment (focused around active research). Students consistently grade my teaching above 4/5, and I have received several nominations and prizes for my teaching (please see prizes and awards section).

Current Teaching

- Convener and lecturer Introductory Microeconomics (30 credits, 30 hours lectures – approx. 250 students)
- Convener and lecturer of History of Economic Thought (20 credits, 20 hours lectures- approx. 55 students)-
- Lecturer Management Debates at Henley Business School

Past Teaching

- Lecturer Food Challenges for the Future (FB1FD1) module (2 hours lectures- approx. 20 students)
- Lecturer Poverty Inequality and Livelihoods module SAPD (2 hours lectures- approx. 40 students)
- Convener and lecturer of Economics of Climate Change (10 credits, 20 hours lectures and 2 seminars- approx 80 students)
- Convener and lecturer of Economics of Social Problems (10 credits, 20 hours lectures and 2 seminars- approx 40 students)
- Convener and lecturer of the Master's course in Macroeconomic Policy in DCs (20 credits, 20 hours lectures and 2 seminars- approx 20 students)
- Convener and lecturer of the Master's course in Structural Adjustment in DCs (20 credits, 20 hours lectures and 2 seminars- approx 20 students)
- Convener and lecturer of the Master's course in Political Economy of Development (10 credits, 10 hours lectures and 2 seminars, approx 10 students)
- Convener and lecturer of the Master's course in Poverty Inequality and Livelihoods SAPD (10 credits, 20 hours lectures and 2 seminars, approx 40 students)
- Lecturer in the Induction Programme for Economics Master's students. (12 hours intensive programme, approx. 70 students)
- Lecturer in the Master's Course in Paradigms of Development SAPD (4 hours lectures, approx 80 students)
- Lecturer in Macroeconomics Part 2 (20 credits, 20 hours lectures - approx 80 students)
- Lecturer in Macroeconomics Part 3 (20 credits, 20 hours lectures – approx 50 students)
- Lecturer in the Master's course Business and Management in Emerging Markets (6 hours lectures- approx. 20 students)
- Tutor in Quantitative Economics Part 1, Microeconomics Part 1, Macroeconomics Part 1, and Economics for the International Foundation Programme.

Invited Teaching

- Lecturer in Microeconomics for MSC Economics and Statistics, University of Turin
- Lecturer in Gender and Diversity Management, MBA University of Turin 2018-19 and 2019-20
- Invited Lectures on Social Capital, MSc Seminar on Local Development, LSE (2010-2012)
- Invited Lectures on Globalisation (ECLA, 2005)

ADMINISTRATION

SPEIR DIL (School Diversity and Inclusion Lead) Developing the Athena application of the school (awarded 2020) and contributing to University policies on Diversity and Inclusion, as well as providing support for staff in the School on wellbeing and diversity issues.

- Dept Head** Under my directorship the Department steadily climbed all national (Guardian League Table from 51st in 2014 to 37th in 2016; NSS score increased from 74 in 2012 to 88 in 2015) and international rankings expanding undergraduate recruitment and staff.
- Impact Lead 2014-2016** I was directly involved in the formulation of Research Strategy and the implementation of the Research Planning process, both through the Personal Research plans of colleagues and my membership of the University Committee on Personal Research Planning.
- CIEH** (Centre for Institutions and Economic History) I have been involved with the Centre and its predecessor Centre for Institutional Performance since its foundation in 2006 and organised several of its research activities over the years, including grant applications and workshops.
- PGR Director (2009-2013)** I was responsible for the introduction of standardised doctoral training provision and monitoring and negotiated the first ESRC Doctoral Training Centre.
- University Committees** I have served in appointment panels and in School, Faculty, and University Committees, including the Athena Swan Committee (2009-2011), the Learning Gain Project Steering Committee (funded by the HEA and including the student wellbeing project I set up in 2010), the University Equal Opportunity Advisory Group (2005-2011), and the Research Communication Group (2005-6).