

## *Marina Della Giusta*

**Personal Information** British and Italian Dual Citizenship, married, 2 children.

**Contact Details** Department of Economics, School of Politics, Economics and International Relations,  
University of Reading, Whiteknights, Reading RG6 6AA.  
Web: [www.reading.ac.uk/economics/about/staff/m-dellagiusta.aspx](http://www.reading.ac.uk/economics/about/staff/m-dellagiusta.aspx)  
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Twitter @mardegiu

### **CAREER**

**Present Appointments** Professor, Department of Economics, University of Reading  
Visiting Professor, University of Turin  
IZA Fellow

**Previous**

2010- 2019	University of Reading, Reader (Associate Professor) in Economics
2007 - 2010	University of Reading, Senior Lecturer in Economics
2000 - 2007	University of Reading, Lecturer in Economics
1997 - 1998	London School of Economics, Research Assistant
1996 - 1997	EU Project S&T Policies in Developing and Transition Countries, RA

**Other appointments** Visiting Fellow Collegio Carlo Alberto 1.01.2018-1.04.2018  
Jan 2007 - Jun 2007 Maternity Leave  
Jun 2014 - Dec 2014 Maternity Leave

**Education**

1997 - 2001	Ph.D. University of Reading
1995 - 1996	M.Sc. Economic Development (distinction), University of Reading
1989 - 1995	Laurea cum laude (1st class honours) Economics (University of Venice)

**Honours and Prizes**

- 2018 nomination for the RUSU Teaching Excellence Award
- 2010 Nomination for RUSU Teaching Excellence Award
- 2006 School Teaching and Learning Award
- 2004 Nomination for the Economics LTSN (Learning and Teaching Support Network) award
- 2003 Nomination for RUSU Teaching Excellence Award
- 2001 Best Paper by Young Researcher, ESRC-IGU-Study Group on Local Development
- 2000 Italian National Council of Research (CNR): Scholarship
- 1999 University of Venice: Young Researcher's Award
- 1998 University of Reading: Ph.D. full studentship, Department of Economics
- 1997 University of Venice: 1st class honours scholarship for specialisation abroad

### **PROFESSIONAL SERVICE**

*Deputy Chair* from 2019 till 2021 Conference of Heads of University Departments of Economics (CHUDE) National Steering Group (member since 2017).  
Royal Economic Society Women Committee member (since 2017)  
Royal Economic Society Committee for Economics Communication (from January 2019)  
Fellow of the HEA  
Editorial board, PLOS ONE from 2019  
Editorial board Economics Observatory

### **RESEARCH INTERESTS**

Behavioural and labour economics, with particular focus on gender, stigma and social norms. Special interest and research track record in the economics of sex work. Recent research focusses on bias (conscious and unconscious), interventions to redress disadvantage in education, the evolution of gender preferences and their role in individual and collective outcomes, and the use of both big social data and board games to understand economic behaviour.

## PUBLISHED PAPERS

Della Giusta, M., S. Jaworska and D. Vukadinovic Greetham (2020) Tweeting Economists: Antisocial in the socials? Forthcoming in Public Understanding of Science. Media reports:

- Tim Harford in FT <https://www.ft.com/content/41fd4b04-cf86-11e7-9dbb291a884dd8c6>
- Matthew Reisz in THE <https://www.timeshighereducation.com/news/economistscommunication-problems-extend-social-media>
- blog on LSE business review <http://blogs.lse.ac.uk/businessreview/2018/04/23/economists-unlike-scientists-do-poor-job-of-communicating-via-twitter/>
- blog in Nadaesgratis <http://nadaesgratis.es/ainhoa-aporicio/houston-tenemos-unproblema-de-comunicacion>

Della Giusta, M. and S. Bosworth (2020) Bias and Discrimination: What do We Know? in Sevilla, A. Ed., Special Issue on Gender, Oxford Review of Economic Policy Vol 36 (4)

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. (2017) Stigma and risky behaviors among male clients of sex workers in the UK in 2001. *Feminist Economics*, 23 (3). pp. 23-48. ISSN 1466-4372 doi: <https://doi.org/10.1080/13545701.2016.1203453>

Della Giusta, M., Hashimzade, N. and Myles, G. D. (2017) Schooling and the intergenerational transmission of values. *Journal of Public Economic Theory*, 19 (1). pp. 1-17. ISSN 1467-9779 doi: <https://doi.org/10.1111/jpet.12184>

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. L. (2017) Men buying sex. Differences between urban and rural areas in UK. *Urban Studies*, 54 (3). pp. 713-729. ISSN 1360-063X doi: <https://doi.org/10.1177/0042098016645267>

Bettio, F., Della Giusta, M. and Di Tommaso, M. L., eds. (2017) Sex work and trafficking: moving beyond dichotomies. *Feminist Economics*, 23 (3). Taylor & Francis, pp. 1-22. doi: <https://doi.org/10.1080/13545701.2017.1330547>

Della Giusta, M. and Jewell, S. (2015) Unpaid work and conformity: why care? *Cambridge Journal of Economics*, 39 (3). pp. 689-710. ISSN 1464-3545 doi: [10.1093/cje/beu061](https://doi.org/10.1093/cje/beu061)

Fernandez, A., Della Giusta, M. and Kambhampati, U. (2015) The intrinsic value of agency: the case of Indonesia. *World Development*, 70 (C). pp. 92-107. ISSN 0305-750X doi: [10.1016/j.worlddev.2014.12.020](https://doi.org/10.1016/j.worlddev.2014.12.020)

Della Giusta, M., Jewell, S. L. and Kambhampati, U. S. (2011) Gender and life satisfaction in the UK. *Feminist Economics*, 17 (3). pp. 1-34. ISSN 1466-4372 doi: [10.1080/13545701.2011.582028](https://doi.org/10.1080/13545701.2011.582028)

Casson, M. C., Della Giusta, M. and Kambhampati, U. S. (2010) Formal and informal institutions and development. *World Development*, 38 (2). pp. 137-141. ISSN 0305-750X doi: [10.1016/j.worlddev.2009.10.008](https://doi.org/10.1016/j.worlddev.2009.10.008)

Della Giusta, M. (2010) Simulating the impact of regulation changes on the market for prostitution services. *European Journal of Law and Economics*, 29 (1). pp. 1-14. ISSN 0929-1261 doi: [10.1007/s10657-009-9105-y](https://doi.org/10.1007/s10657-009-9105-y)

Della Giusta, M. Di Tommaso, M. L., Shima, I. and Strøm, S. (2009) What money buys: clients of street sex workers in the US. *Applied Economics*, 41 (18). pp. 2261-2277. ISSN 1466-4283 doi: [10.1080/00036840701222561](https://doi.org/10.1080/00036840701222561)

Della Giusta, M. Di Tommaso, M. L. and Strøm, S. (2009) Who is watching? The market for prostitution services. *Journal of Population Economics*, 22 (2). pp. 501-516. ISSN 1432-1475 doi: [10.1007/s00148-007-0136-9](https://doi.org/10.1007/s00148-007-0136-9)

Della Giusta, M. (2008) A theory of trust based systems of intermediation. *Cambridge Journal of Economics*, 32 (1). pp. 65-81. ISSN 1464-3545 doi: [10.1093/cje/bem019](https://doi.org/10.1093/cje/bem019)

Casson, M. and Della Giusta, M. (2007) Entrepreneurship and social capital: analysing the impact of social networks on entrepreneurial activity from a rational action perspective. *International Small Business Journal*, 25 (3). pp. 220-244. ISSN 1741-2870 doi: [10.1177/0266242607076524](https://doi.org/10.1177/0266242607076524)

Della Giusta, M. and Phillips, C. (2006) Women entrepreneurs in the Gambia: challenges and opportunities. *Journal of International Development*, 18 (8). pp. 1051-1064. ISSN 1099-1328 doi: 10.1002/jid.1279

Della Giusta, M. and Kambhampati, U. (2006) Women migrant workers in the UK: social capital, well-being and integration. *Journal of International Development*, 18 (6). pp. 819-833. ISSN 0954-1748 doi: 10.1002/jid.1316

Della Giusta, M. and Scuriatti, L. (2005) The show must go on: making money glamorizing oppression. *European Journal of Women's Studies*, 12 (1). pp. 31-44. ISSN 1461-7420 doi: 10.1177/1350506805048854

Casson, M. and Della Giusta, M. (2004) The costly business of trust. *Development Policy Review*, 22 (3). pp. 321-342. ISSN 0950-6764 doi: 10.1111/j.1467-7679.2004.00252.x

## PAPERS UNDER REVIEW

**Stung by pension reforms: mental health and life satisfaction of WASPI women** (with Simonetta Longhi) Revise and Resubmit at Labour Economics

**Behavioural responses to climate change** (with Sophie Clot and Sarah Jewell) Revise and Resubmit and Environment and Behaviour

**Teen Beliefs and Social Media: a Study of Girls and Boys in the UK** (with Danica Vukadinovic Greetham and Sarah Jewell), presented at EEA17 and EALE17. Under review at Labour Economics

**Criminalising clients: the UK evidence** (with F. Bettio, M.L. Di Tommaso and S.L. Jewell) under review at Southern Economic Journal

**Family Life in Lockdown** (with Pietro Biroli, Steven Bosworth, Amalia Di Girolamo, Sylvia Jaworska and Jeremy Vollen) under review at Economic Journal

## PAPERS IN PROGRESS

**Framing the predicted impacts of COVID-19 prophylactic measures in terms of lives saved rather than deaths is more effective for older people** (with Pietro Biroli, Steven Bosworth, Amalia Di Girolamo, Sylvia Jaworska and Jeremy Vollen) submitted to *Journal of Economic Psychology*

**Gender Gaps in Competition: New Experimental Evidence from UK Professionals** (with G. Razzu and S.Clot)

**DIY or Ask Someone Nice?** (with Steven Bosworth and Sophie Clot)

**Working for nothing: personality, time allocation and earnings in the UK** (with Sarah Jewell)

**Modelling the cost of backlash: self-esteem and discrimination** (with Steven Bosworth and Almudena Sevilla)

**Keep calm and carry on: gender differences in endurance** (with Sophie Clot and Amalia Di Girolamo)  
Presented at the ASSA Conference 2019, Special Session *Gender Inequalities and Economic Processes*

**Building the world from scratch: experiments with Settlers of Catan to understand cooperation, trust, trade and development** (with James Reade and Steven Bosworth).

**Unhappy vocation? The effect of vocational education on wellbeing** (with Sarah Jewell), presented at the EHERO 2017 conference, Rotterdam.

## EDITORSHIPS

Editorial Board Economics Observatory from May 2020

Editorial Board PLOS One from January 2019

Co-Editor **Special Issue on Sex Work and Trafficking**, *Feminist Economics* 2017.

Co-editor **Special Issue Formal and Informal Institutions of Development**, *World Development* 38(2), 2009.

Editor, Special Issue on **Economics of Prostitution**, *European Journal of Law and Economics*, 29(1), 2009.

Book Editor 2006-2011 for the European Journal of Development Research.

## BOOKS

Della Giusta, M. and V. Munro Eds. *Demanding sex: critical reflections on the regulation of prostitution*, Ashgate, Aldershot, 2008. pp. 216. ISBN 9780754671503

Della Giusta, M., Di Tommaso, M. and Strom, S. *Sex markets: a denied industry*. IAFFE advances in feminist economics. Routledge, London, 2008. pp112. ISBN 9780415397179

Casson, M.C. and M. Della Giusta Eds. *The Economics of Networks*. Cheltenham, Edward Elgar, 2008. pp. 432. ISBN: 978 1 84720 365 6

Della Giusta, M. (50%), Kambhampati, U. S. and Wade, R. H., eds. *Critical perspectives on globalization*. The globalization of the world economy series. Cheltenham, Edward Elgar, 2006. pp 688. ISBN 9781845421762

## BOOK CHAPTERS

Della Giusta, M. (2020) Subject Choice, Career Decisions and the Economics of Gender Stereotyping in Gender Stereotypes and Education, Learning Matters Series, Sage Publications

Della Giusta, M. and Hui, N. (2020) Sex work in developing countries, Handbook of Labor, Human Resources and Population Economics, Springer-Nature.

Della Giusta, M., Di Tommaso, M. L. and Jewell, S. (2016) Affluent and devout: men paying for sex in the UK. In: The Oxford Handbook of the Economics of Prostitution. New York: Oxford University Press, pp 121-134 isbn9780199915248

Casson, M. and Della Giusta, M. (2014) Buzz-words in business and management studies. In: Chell, E. and Karatas-ozkan, M. (eds.) Handbook of Research on Small Business and Entrepreneurship. Edward Elgar, Cheltenham, pp. 38-53. ISBN 9781849809238

Casson, M. and Della Giusta, M. (2013) Buzz-words in international management education. In: Tsang, D., Kazeroony, H. H. and Ellis, G. (eds.) Routledge Companion to International Management Education. Routledge Companions in Business, Management and Accounting. Routledge, Abingdon, pp. 344-357. ISBN 9780415783149

Della Giusta, M. (2008) Social exclusion and development. In: Desai, V. and Potter, R. B.(eds.) The companion to development studies. 2nd edition. Hodder Education, London. ISBN 9780340889145

Della Giusta, M. and King, Z. (2006) Enterprise culture. In: Casson, M., Yeung, B., Bassus, A. and Wadeson, N. (eds.) The Oxford handbook of entrepreneurship. Oxford University Press, Oxford, pp. 629-647. ISBN 9780199288984

Casson, M. and Della Giusta, M. (2006) The economics of trust. In: Bachmann, R. and Zaheer, A. (eds.) Handbook of trust research. Edward Elgar, pp. 334-356. ISBN 978184376754

Della Giusta, M. (2003) Social capital and development: issues of institutional design and trust in Mexican group-based microfinance. In: Sforzi, F. (ed.) The institutions of local development. Ashgate, Aldershot, pp. 93-114. ISBN 9780754632474

Cimoli, M. and M. Della Giusta (2000) "The Nature of Technical Change and its Implications for National and Local Systems of Innovation", in D. Batten, C. S. Bertuglia and D. Martellato (Eds) Learning, Innovation and Urban Development, Boston: Kluwer.

## WORKING PAPERS

Sophie Clot, Marina Della Giusta, Giovanni Razzu (2020) Gender Gaps in Competition: New Experimental Evidence from UK Professionals, IZA Discussion Paper No. 13323 <https://www.iza.org/publications/dp/13323/gender-gaps-in->

competition-new-experimental-evidence-from-uk-professionals

Bosworth, S., Clot, S. Della Giusta, M (2019) "DIY or Ask Someone Nice?" IZA DP 12406.  
<http://ftp.iza.org/dp12406.pdf>

Della Giusta, M. F. Bettio, M.L. Di Tommaso and S.L. Jewell (2019) "Quashing Demand Criminalizing Clients? Evidence from the UK" IZA DP 12405. <http://ftp.iza.org/dp12405.pdf>

Della Giusta, M., Jewell, S., and Vukadinovic Greetham, D. "Beliefs, Exams and Social Media: A Study of Girls and Boys in the UK" Economics Discussion Paper 132/2017

Della Giusta, M., Fernandez, A. and Jewell, S. "Happy at University? Student Well-being and the Value of Higher Education" Economics Discussion Paper 131/2017

Bettio, F., Della Giusta, M., Di Tommaso, M. L. and Jewell, S. "Stigmatising Prostitution: Some Evidence from the UK" Economics Discussion Paper 130/2017

Zischka, L. and Della Giusta, M. "Helping without Trusting: Disentangling Prosocial Behaviours" Economics Discussion Paper 128/2017

Zischka, L., Casson, M. and Della Giusta, M. "'Cast your bread upon the waters, for you will find it after many days.' A BHPS study of the interaction between giving and welfare" Economics Discussion Paper 127/2017

Della Giusta, M. and N. Hashimzade, 2012. "Who Cares? Modelling the Care Drain," Economics & Management Discussion Papers em-dp2012-04, Henley Business School, Reading University.

Zetland, D. and M. Della Giusta, 2011. "Focal Points, Gender Norms and Reciprocation in Public Good Games," Economics & Management Discussion Papers em-dp2011-01, Henley Business School, Reading University.

Della Giusta, M. 2010. "Social Capital and Economic Development," Economics & Management Discussion Papers em-dp2010-02, Henley Business School, Reading University.

Della Giusta, M. and Z. King, 2010. "Time Packages and Their Effect on Life Satisfaction," Economics & Management Discussion Papers em-dp2010-03, Henley Business School, Reading University.

Della Giusta, M., S. Jewell and U.S. Kambhampati, 2010. "Anything to Keep You Happy?," Economics & Management Discussion Papers em-dp2010-01, Henley Business School, Reading University.

Della Giusta, M. and A. Faggian, 2008. "An educated guess: gender pay gaps in academia," Economics & Management Discussion Papers em-dp2008-58, Henley Business School, Reading University.

Della Giusta, M. and U.S. Kambhampati, 2008. "Are We Getting It Right? Values and Life Satisfaction," Economics & Management Discussion Papers em-dp2008-73, Henley Business School, Reading University.

Cimoli, M. and M. Della Giusta, 1998. "The Nature of Technological Change and Its Main Implications on National and Local Systems of Innovation," Working Papers ir98029, International Institute for Applied Systems Analysis.

## DOCTORAL STUDENTS

**Current** Richa Saun 2018 The academic performance of immigrants in UK schools-First supervisor  
Mona Almunayei, 2015- Women empowerment in Saudi Arabia- Second supervisor

**Completed.** Athanassios Skourtis -2018- EU Competition Law  
Yasmine Shimeis, 2018 - Efficiency Wage Contracts in Egypt- Second supervisor  
Neha Hui, 2016 -Agency and Bargaining Power of Brothel-based Sex Workers - First supervisor  
Lorna Zischka, 2016 Giving and relational quality- First supervisor  
Ugo Guarnacci, 2016 Social capital, resilience and natural disasters - First supervisor  
Antonia Fernandez, 2013, Women, Microfinance and Development- First supervisor

Jimena Gonzalez, 2012, FDI in the Andean Region- First supervisor  
Giovanna de Giusti, 2012, Women Entrepreneurs In Kenya - First Supervisor  
Remmy Kampamba, 2012, Monetary Policy Transmission in Africa- Second supervisor

## GRANTS & CONTRACTS

- Horizon2020 INHABIT (2020-2025) - (inclusive Health And wellBeing In small and medium size ciTies). CI and Workpackage Leader WP6 Enabling behaviour change with a focus on gender and diversity Four peripheral small and medium size cities (SMSCs) - Cordoba (Spain), Riga (Latvia), Lucca (Italy) and Nitra (Slovakia) – will take the leadership to develop the needed innovation actions to foster Inclusive Health and Wellbeing (IHW) in SMSCs with a focus on gender and diversity. IN-HABIT visionary solutions consist on the innovative mobilization of existing undervalued resources to increase IHW (culture, food, human-animal bonds and environment), combining cultural, digital, nature based and social innovations in selected urban public spaces.
- Pearson Publishing, Contrasting Unconscious Bias in Education (CUBE) (2020-2022) Design, implement and evaluate via randomised control trial a programme of unconscious bias training for primary school teachers in four countries (UK, Germany, Italy and Spain, with 300 teachers and 1000 students per country).
- Rebuilding Macroeconomics - Assessing the Impact of REF on Academic Macroeconomics (2020)  
The project seeks to establish how the Research Excellence Framework (REF) exercise affects the production of knowledge in macroeconomics, whether the REF create a monoculture of ideas and what is the impact of the REF on career incentives, particularly for young scholars.
- TEARFUND (2016-2017) Using SHGs to deliver emergency assistance. Project evaluation, Ethiopia
- Higher Education Funding Council for England, Learning Gain Project (2015-2017), a project to pilot measures of learning gain
- Co-I Europe Aid/131141/C/ACT/MULTI Quality or Quantity? Measuring impact on pupil's attitudes of teaching on MDGs and development issues (academic advisor on measuring attitude change)
- Co-I British Academy H5109200 Gender, productivity, pay and promotion: evidence from higher education (with James Walker and Ana Vignoles) 1 June 2010- 31 May 2012.
- Evaluation of the Greener, Safer, Warmer Scheme of Reading Borough Council for the Reading Climate Change Partnership, 2010.
- Co-I British Academy The Supply/Demand Dynamic in Prostitution 2005-2007
- Co-I ESRC funded seminar series on the Supply/Demand Dynamics in Prostitution. Grant reference: RES-451-25-4112
- Co-I Ministry of University and Research (Italy) Project “National prostitution policies, trafficking and working conditions of sex workers”. Other partners: Counter Trafficking Service Area of the International Office for Migration and Anti-Human Trafficking Unit of the UN, A de Graaf Foundation. 2005-2007
- Technical assessor for the Inter-American Development Bank –United Nations Economic Commission for Latin America and the Caribbean, September 2005
- Evaluation of the Slough Policing Priority Area Project prepared for the Home Office, May 2005. Contract for project evaluation, South-East England Development Agency, Research on Social Enterprises in Berkshire, 2005.
- Contract for project evaluation, Reading Community Enterprise Agency, Social Enterprises in Reading, 2004.

## PENDING APPLICATIONS

- Nuffield Trust Understanding the effect of Bias on Labour Market Outcomes, CI
- Wellcome Trust Application The baby and the bathwater: Miscarriage, fertility treatments and the hidden costs of fertility for professional women the UK, CI

**EVALUATOR** Horizon 2020, ESRC, British Academy.

## CONSULTANCY

- Performance evaluation criteria for D&I, Ernst&Young
- Editorial teams training in Unconscious Bias, Pearson Publishing Italy and Germany
- Evaluation of the Greener, Safer, Warmer Scheme of Reading Borough Council for the Reading Climate Change Partnership, 2010.

- Technical assessor for the Inter-American Development Bank –United Nations Economic Commission for Latin America and the Caribbean, September 2005
- Evaluation of the Slough Policing Priority Area Project prepared for the Home Office, May 2005.
- Social enterprises in Reading Report prepared for the Reading Community Enterprise Agency, November 2004.
- Social enterprises in Berkshire Report prepared for the South-East England Development Agency, March, 2005.

## **IMPACT**

I have a sustained track record of using research to achieve impact, and my impact work, which forms part of the Impact case on The Welfare effects of Stigma and Discrimination, is structured around these three areas:

### **1) Unconscious bias:**

Impact is directly on the publishing industry, teacher trainers, teachers and pupils. The project with Pearson International builds on a pilot with Pearson Italy in 2017-18 and on an earlier Teaching and Learning Fund in 2015-16 in the UK. The project will further develop and test the effectiveness of a training programme for teachers to help them recognize UB and contrast it with the objectives, in terms of learning outcomes, of:

- increasing teaching effectiveness and enjoyment by reducing the effects of UBs in class management and students evaluation;
- increasing inclusion, improving the educational and behavioural outcomes of all pupils.

Pearson geographies in the Core area (UK, Italy, Germany, Australia) will participate in the project over 2019-2020 and 2020-2021, involving around 1000 primary school teachers worldwide. I will develop teaching materials and train editors of school textbooks as part of the project and contribute to innovation in diversity training in schools worldwide through Pearson international.

### **2) Economics Profession:**

The work on the various committees of the Royal Economic Society (CHUDE, Women Committee and Communications Committee) has a direct impact on the profession in the form of support to Heads of Departments, support to women in the profession through mentoring and advice (childcare and junior mentoring at the RES conference are starting as of this year through our initiative) and development of stronger engagement of the profession with the media.

### **3) Sex work:**

The work on prostitution has had an impact and is cited by various international and national organisations (including Sex workers NGOs), and developed partly through my publications and media work and partly through research projects directly involving International Office for Migration, MET VICE Unit, and Home Office. The research conducted in the 2005-2007 Italian Ministry of University and Research Project “National prostitution policies, trafficking and working conditions of sex workers”, which included as partners the Counter Trafficking Service Area of the International Office for Migration and Anti-Human Trafficking Unit of the UN, A de Graaf Foundation, produced research and policy recommendations that informed the work of the Office for Migration. The work resulting from 2006-2007 British Academy and ESRC funded seminar series on the Supply/Demand Dynamics in Prostitution, conducted at the time of the Paying the Price consultation directly affected policy makers (MET VICE unit, Home Office, NGOs) and was referred to in the formulation of policy and in the press. This is referred to in the solicited opinion piece for Aeon on prostitution policy: <https://staging.aeon.co/ideas/why-decriminalising-sex-work-is-better-for-everyone#!> And in the new Government review of prostitution which takes into account our research: <http://www.parliament.uk/business/committees/committees-a-z/commons-select/home-affairs-committee/news-parliament-2015/160615-prostitution-report-note/>

The **Student Wellbeing Project**, led between 2010 and 2015 by myself and (and then subsumed in the University Learning Gain project) involved both academic and counselling and wellbeing colleagues and had the aim to monitor and sustain student wellbeing. It informed the design of deadlines and support sessions in Economics and is cited in the HEPI report on student mental health. Insights from the project are incorporated in this piece for Times Higher Education: <https://www.timeshighereducation.com/opinion/why-we-need-new-measures-of-student-well-being>

## MEDIA

- How has Coronavirus affected the division of domestic labour?  
<https://www.coronavirusandtheeconomy.com/question/how-has-coronavirus-affected-division-domestic-labour>
- INET Interview ASSA meetings Jan 2019 for online video series of leading economic thinkers with new and critical ideas (link to series)  
Youtube.<https://www.youtube.com/watch?v=fltm5ZKhueA&list=PLmtuEaMvhDZawDvMqjCi6QcTQy0YKnd-e>
- EconFilms Royal Economic Society Interview paper Tweeting Economists <https://youtu.be/YUwgP0pucJQ>
- Interview with Matthew Reisz in Times Higher Education on Tweeting Economists  
<https://www.timeshighereducation.com/news/economistscommunication-problems-extend-social-media>
- Tim Harford on Tweeting Economists paper in FT <https://www.ft.com/content/41fd4b04-cf86-11e7-9dbb291a884dd8c6>
- blog on LSE business review <http://blogs.lse.ac.uk/businessreview/2018/04/23/economists-unlike-scientists-do-poor-job-of-communicating-via-twitter/>
- blog in Nadaesgratis <http://nadaesgratis.es/ainhoa-aporicio/houston-tenemos-unproblema-de-comunicacion>
- Interview with KABOO News (Portland, Oregon) on prostitution policy, 5 October 2017.
- Radio interview with BBC Berkshire Friday 27 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=8237671b-b100-4819-ade1-b3e2ebfbb35b>  
TV appearance on BBC South 27 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=cc933e68-b291-4f87-b850-cc3720586d92>  
TV appearance on Sky News at 7 Thursday 26 January 2017
- <http://mms.tveyes.com/PlaybackPortal.aspx?SavedEditID=0f8f311d-1fec-4e29-9e61-c1dfa430d637>
- Solicited opinion piece for Times Higher Education on Student Wellbeing: <https://www.timeshighereducation.com/opinion/why-we-need-new-measures-of-student-well-being>
- Solicited opinion piece for Aeon on prostitution policy: <https://staging.aeon.co/ideas/why-decriminalising-sex-work-is-better-for-everyone#!>
- OUP blog contribution on elder care: <http://blog.oup.com/2015/06/care-unpaid-work-conformity/>
- TV interview on behavioural economics of voters' turnout for the BBC1 Breakfast Programme (BBC 1 London 5/3/2016 8:22:31 AM);
- TV interviews for both BBC and ITV on Brexit referendum (24/05/16)
- BBC interview with education correspondent, Sean Coughlin, on student mental health:  
(<http://www.bbc.com/news/education-34354405>)
- Radio interview on student wellbeing BBC Berkshire News (1/10/15);
- Radio interview on 5 Live (1/10/15);
- Radio interview on Victoria Darbyshire Show (30/09/15)
- Radio interviews on BBC Berkshire in correspondence with the release of ONS data on Wellbeing across the UK (successive years).

## INVITED TALKS

- Gender e STEM 33 Convegno Didattica della Matematica, Caste S. Angelo, Italy 9 November 2019
- Keynote speaker ASGS (Association of State Girls' Schools) Conference, Friday 8 March 2019
- Why Women and Economics Need Each Other - Invited Keynote Talk at Annual Leadership Conference of the ASGS, London 6 October 2017.
- How do economists communicate? Invited presentation at the Economics Network Treasury workshop Economics: the profession and the public (<https://economicsnetwork.ac.uk/events/professionandpublic>) May 5, 2017.
- Talk with Laura Scuriatti (Bard College Berlin) and Sara Scarafia (LaRepubblica) at the Milan book fair "Tempo di Libri," Jane Austen's Pride and Prejudice: the economic, ethical and literary aspects of shame and stigma, April 22nd 2017. Video (in Italian): <http://www.letteratura.rai.it/articoli/marina-della-giusta-jane-austen-e-leconomia-del-suo-tempo/37123/default.aspx>
- Westminster Higher Education Forum Keynote Student Wellbeing and Learning Gain Seminar: Improving student attainment and retention: financial support, additional needs and widening participation, December 2015.
- Public Lecture The Economics of Happiness, University of Reading, October 2011.
- Invited Speaker Paduano Seminars in Business Ethics NYU Stern Business School, 17 September 2010.
- Invited Speaker, Economics Seminar Berlin Free University, May 2010.



- Café' Scientifique on Climate change, Economics and Behavioural Change, Reading 13 December 2010.
- Reading Local Strategic Partnership, talk on Nudging, November 2010.
- Common Purpose, Oracle Corp., talk on Behavioural economics and nudging, 23 November 2010.
- Connect Reading Forum talk on 'Nudge and the Big Society', 4 November 2010.
- Café' Scientifique on Happiness and economics, Reading December 2009.
- Invited Lecture on Critical Issues in Globalization at the European College of Liberal Arts, Berlin, 24 February 2006.

## MAIN EVENTS ORGANISED

- Special Session on Economics Communications, Royal Economic Society Annual Conference 2018.
- Policy in Practice Workshop on Student Wellbeing and Tertiary Education, Reading June 2015.
- Workshop on the Evolution of Social Norms, Reading December 2011.
- Co-organiser of Centre for Institutional Performance Workshops (Trust, 2004; Economics and Happiness, 2005; Institutions and Development, 2006; Prostitution Policy, 2006; Ethical Consumption, 2008; Wellbeing and Public Policy, 2013; Student Wellbeing, 2015; Brexit and Big Social Data, 2017).
- Co-organiser of the Development Studies Association Annual Conference, November 2006.

**REFEREE** Health Economics, European Economic Review, Review of Economics of the Household, Economic Development and Cultural Change, Journal of Population Economics, Feminist Economics, Journal of Applied Economics, the Journal of International Development, Business History, Industrial Development and Corporate Change, Economic Inquiry, and European Journal of Development Research, Oxford Economic Papers, Urban Studies, PLOS.

**MEMBER** American Economic Association, European Economic Association, Royal Economic Society, Society for the Advancement of Behavioural Economics, European Society for Population Economics, International Association for Feminist Economics.

## TEACHING

I have been involved in the setting up of several cross-schools undergraduate and postgraduate programmes and modules, and acted as both internal and external PhD examiner. I took part in the founding and progress workshops of INET-CORE (at HM Treasury in November 2013 and Bank of England in November 2015) and have led the introduction of several aspects of it in both our programmes (which now contain both more applied modules in which students engage with real world data, modules based on history and on the latest insights from behavioural economics) and modules delivery, which is now based on a mixture of traditional and online platforms. I have personally designed, convened and lectured in two of these modules (economics of climate change and history of economic thought), both of which contain significant innovation in both class design and assessment (focused around active research). I have led curricula extensively with redesigning the PGT programmes in 2011-12 and significantly helped shaping the current UG programmes, conducting often long content and collaboration discussions on behalf of Economics with colleagues across the University with a view to modernizing the curriculum and making it both real world and research relevant. Students consistently grade my teaching above 4/5 (please see appendix for most recent student comments), and I have received several nominations and prizes for my teaching (please see prizes and awards section).

### Current Teaching

- Convener and lecturer Introductory Microeconomics (30 credits, 30 hours lectures – approx. 250 students)
- Convener and lecturer of History of Economic Thought (20 credits, 20 hours lectures- approx. 55 students)-
- Lecturer Sustainability and Prosperity module HBS (2 hours lectures- approx. 50 students)

### Past Teaching

- Lecturer Food Challenges for the Future (FB1FD1) module (2 hours lectures- approx. 20 students)
- Lecturer Poverty Inequality and Livelihoods module SAPD (2 hours lectures- approx. 40 students)
- Convener and lecturer of Economics of Climate Change (10 credits, 20 hours lectures and 2 seminars- approx 80 students)

- Convener and lecturer of Economics of Social Problems (10 credits, 20 hours lectures and 2 seminars- approx 40 students)
- Convener and lecturer of the Master's course in Macroeconomic Policy in DCs (20 credits, 20 hours lectures and 2 seminars- approx 20 students)
- Convener and lecturer of the Master's course in Structural Adjustment in DCs (20 credits, 20 hours lectures and 2 seminars- approx 20 students)
- Convener and lecturer of the Master's course in Political Economy of Development (10 credits, 10 hours lectures and 2 seminars, approx 10 students)
- Convener and lecturer of the Master's course in Poverty Inequality and Livelihoods SAPD (10 credits, 20 hours lectures and 2 seminars, approx 40 students)
- Lecturer in the Induction Programme for Economics Master's students. (12 hours intensive programme, approx. 70 students)
- Lecturer in the Master's Course in Paradigms of Development SAPD (4 hours lectures, approx 80 students)
- Lecturer in Macroeconomics Part 2 (20 credits, 20 hours lectures - approx 80 students)
- Lecturer in Macroeconomics Part 3 (20 credits, 20 hours lectures – approx 50 students)
- Lecturer in the Master's course Business and Management in Emerging Markets (6 hours lectures- approx. 20 students)
- Tutor in Quantitative Economics Part 1, Microeconomics Part 1, Macroeconomics Part 1, and Economics for the International Foundation Programme.

#### **Invited Teaching**

- Invited lectures Gender and Diversity Management, MBA University of Turin 2018-19 and 2019-20
- Invited Lectures on Social Capital, MSc Seminar on Local Development, LSE (2010-2012)
- Invited Lectures on Globalisation (ECLA, 2005)

### **ADMINISTRATION**

**SPEIR DIL (School Diversity and Inclusion Lead)** Developing and assessing Athena applications (currently Economics Athena submission) and University policies on Diversity and Inclusion, as well as providing support for staff in the School on wellbeing and diversity issues.

**Head of Department 2013- 2016** Under my directorship the Department has performed very well at a very challenging time for the sector: we steadily climbed all national (Guardian League Table from 51st in 2014 to 37th in 2016; NSS score increased from 74 in 2012 to 88 in 2015) and international rankings expanding undergraduate recruitment and staff.

**Impact Lead 2014-2016** I was directly involved in the formulation of Research Strategy and the implementation of the Research Planning process, both through the Personal Research plans of colleagues and my membership of the University Committee on Personal Research Planning.

**CIEH (Centre for Institutions and Economic History)** I have been involved with the Centre and its predecessor Centre for Institutional Performance since its foundation in 2006 and organised several of its research activities over the years, including grant applications and workshops.

**PGR Director (2009-2013)** I was responsible for the introduction of standardised doctoral training provision and monitoring and negotiated the first ESRC Doctoral Training Centre.

**University Committees** I have served in appointment panels and in School, Faculty, and University Committees, including the Athena Swan Committee (2009-2011), the Learning Gain Project Steering Committee (funded by the HEA and including the student wellbeing project I set up in 2010), the University Equal Opportunity Advisory Group (2005-2011), and the Research Communication Group (2005-6).